

Minutes of the 2019 Jackson Tennis Club Annual Meeting

November 2, 2019

Meeting was started at 4:05pm held at Paul & Lynda Schuepp's home, 26 Mirror Lake Rd., Jackson, NH

Paul Schuepp, President, presided.

In attendance were:

Judi Crofts, Paul Pacenka, Julie Conlon, Sharon Lydon, Eileen McDonald, Mary Ann and Allan Selling, John Tanzman, Bridgette Hurlihy, Alli Hefferon, Lynda Schuepp, Paul Schuepp

Online via GoToMeeting were: JJ & Joann Green, Robin Kostrin and Bob Yanuck

Voting Proxy Submitted by member / proxy voting:

Barnesky, Margie	Schuepp
Barnesky, Bob	Schuepp
Dan Lyons	Schuepp
Linda Lyons	Schuepp
Dianna Doyle	Schuepp
Alena McDonough	Schuepp
Ian McKeag	Pacenka
Carren webber	Schuepp
Virginia Schrader	Schuepp
Ken Lidman	Schuepp
Jan Chernick	Schuepp
Walt Zywiak	Schuepp
Laurie Gabriel	Schuepp
Meg Phillips	Schuepp
Lee Phillips	Schuepp
Lorraine Dokas	Hefferen
Susan Kent	Schuepp

Paul presented his meeting report below.

Judi Crofts presented the Treasurer's report included below.

Paul presented and reviewed the new 2020 officers candidates. Also shown below.

Paul asked for a motion to vote. Alan Selling made a motion to vote for the candidates. Sharon Lydon second the motion. Paul requested all those who favor the candidates for office vote. The vote was unanimously approved of the new candidates for President Paul Schuepp, VP Paul Pacenka, Julie Crots Treasurer and Julie Conlon Secretary for 2020.

Paul requested an questions or comments.

Eileen McDonald acknowledged gratitude to Paul Schuepp for his job as President in 2019.

Judi Crofts recommended if we use the JTC cash reserve for capital improvements that we do no go below \$15,000. Judi also recommended we consider doing a fund raiser and she noted to those concerned that we can be profitable as a non profit as long as we do not disburse the profits outside of the club.

Paul suggested we consider expanding the maximum number of members the club can support to more than 120, which would take a by law resolution change and voted by the membership.

Paul adjourned the meeting at 4:45pm

2019 Annual Jackson Tennis Club Membership Meeting Report

November 2, 2019 4pm - Schuepp Home, 26 Mirror Lake Rd. , Jackson, NH

Agenda - Presented by Paul Schuepp

- President's report
- Treasurer's report
- Other committee reports
- 2020 Officer Candidates
- Vote for 2020 Officers

President's Report:

2019 State of the Club, Season Events and Accomplishments

Membership

We were able to achieve an almost full membership of 118 this year only down by 1 compared to 2018. Though we lost 29 who did not return from 2018 we were able to attract 28 new members again.

2019 - 118 Members (vs 119 Members in 2018)
55 Women
63 Men
28 New Members
90 Returning Members
29 Members did not return from 2018

Overall from input from the membership there is satisfaction with the club and hopefully the membership will settle down and not loose as many going into 2020. The low new membership dues has been a success in attracting new members, and it is also a low barrier for those who want to just try it for one year. Despite the membership of 118 our court utilization is quite low, so we may consider increasing the membership capacity past 120. Certainly we see the included JTC activities and benefits in a membership have been a boost.

Activities

2019 season supported a healthy set of events and activities including:

- 5 Tournaments (burgers on the grill at Jackson & no cost to members)
 - June 29th - Doubles Mixed Scramble
 - July 28th - 1st Annual Vintage Mixed Doubles Guests
 - Aug 10th - Mens Womens Doubles Member Guests
 - Aug 18th - JTC Bridgton Challenge at Bridgton (JTC won, playing 2020 at JTC)
 - Sept 7th - Club Doubles Members Championship

Pro Clinics - by Chris Chaffee and later Duncan Yarworth

No costs to members
4 clinics per month, Skills and Cardio, 16 total

June 28 - USTA Net Generation Advantage Kids Program - Free
Successful attendance - 19 kids ages 8-12

Womens Tuesday Morning Doubles - thank you Sharon Lydon and Lorraine Dokas for
Coordinating and driving the womens group

Mens Wednesday Evening Doubles - round robin, random play & social
Mens Monday Evening Singles - tried, but not well attended

TGIF Open Round Robin Mixed Doubles & After Social was a very active program
Which brought out up to a dozen members every Friday.
Fall TGIFs enhanced with Firepit social into the late evening.

End of Season Social Party - on US Open Mens Finals Match at Schuepp's House

Additions to JTC

In 2019 we added a few items for the convenience of our members including:

- Kourts app for smartphone court reservation system
- 6 New Outdoor Chairs (donation)
- Outdoor Firepit (donation)
- New Lines Broom
- New Coffee pot clubhouse
- Microwave Oven (donated by Terry Butler)
- Repainted Bulletin Board

Recycle Balls Donation Program - a successful program now in place to support Being Green. Thank you to the members for contributions to this program And keep recycling your tennis balls!!

Overall the health and well being of the Club, members and facilities is excellent. We are looking forward to more improvements operationally, tennis activity, quality of facilities and growth.

Thank you to the many volunteer members who help us open and ready the courts and grounds in the Spring and then close and winterize the courts in October...including today, Nov 2nd. Day of tennis, and pulled lines/nets court 1 closed.

So, overall the 2019 season was more active with new faces and friends and everything operating smoothly. For 2020 I believe we will continue with the same activities, events, clinics, tournaments. We need to focus even more on organized play with mens and womens leagues.

It was a great season at JTC. Thank you to all the membership for active participation, support and GREAT TENNIS!

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Draft Treasurer's Report		
Jackson Tennis Club		
11/1/18-10/31/19		

Beginning Cash Balance 11/2018		18,503.31
Income		12,602.19
Memberships	11,933.50	
Misc. Income	668.69	
Expenses		13,101.14
Facility Maintenance	6,051.50	
Insurance	1,266.30	
Real Estate Taxes	1,985.00	
Tennis Pros	1,525.00	
Utilities	832.91	
Misc. Expenses	1,130.43	
Prepaid Expenses	310.00	
Ending Cash Balance 11/2019		18,004.36
Checking	5,349.06	
Savings	7,608.51	
CD	5,046.79	

In 2019 our membership income from 118 members was \$95.00 less than 2018, so we maintained our membership income. Miscellaneous income accounts for sales of tennis balls, hats and guest fees. We did not charge for clinics or tournaments.

In the expenses shown for 2019 we have made provision to include remaining utilities and taxes through Dec. 31.

Facility maintenance was higher with additional expenses of replacing the line tapes on court 1 (\$400), replacing the irrigation system control valves and replacing the water source filter, and repairing the failed septic leach field.

Tennis Pros expenses was contracting to Chris Chaffee and Duncan Yarworth for holding members 16 clinics and running the 4 tournaments.

Insurance includes property liability, D&O and blanket liability from USTA CTA. Miscellaneous expenses include food and beverage for the tournaments, tennis balls, trophy mugs, dues and subscriptions.

Considering our membership dues structure, we lowered them significantly in 2018 and brought our membership up to where we expect it should be. We kept the same low rates for 2019 and had about the same membership size. We are considering keeping the rates the same for new

members incentive and continuing members structure of individual, couple and family. At this level of membership income we just cover our normal expenses.

However, we will have to do a few capital improvements over the next 3 years including a full replacement of the courts fence posts, fencing and gates.

Thanks to members who have volunteered to work to save us expenses such as Bill and Paul on the spring septic system problems, pulling the tapes in the fall by the members, avoiding costs such as this meeting place.

Our ending cash balance is \$18,004. We can use some of our cash reserve for capital improvements but we should maintain at least a buffer of \$15,000. For 2020 it may be time to do a fund raiser to build up our reserves for needed capital improvements.

Other committee reports...

Grounds Maintenance

Maintenance of the grounds and courts was supported by Paul Schuepp, Bill Prushinski, Bob Yannuck. We made some progress on the courts this year...

1. Won the war against the ants with a granular ant pesticide
2. Bob and some others killed and kept up with the weed infestations
3. Sprinkler heads now working well due to new control valves and filter at river intake.
4. Rolling courts every 2-3 weeks helps a lot and must continue often.
5. Bob Barnesky helped maintain the clay top and redistribute where it accumulates.

The courts held up well this summer and played very well. After a couple of significant repairs and upgrades the courts irrigation system is functioning very well now. Our remaining significant issue to repair are the courts fence posts which we plan on replacing in the Spring.

Landscaping

Thanks to Margaret McKenzie, Alena McDonough, Sue McIver and several other members for help with the flowers and gardens.

2020 Committees

We will need help on the following committees for 2020:

- Membership
- Grounds
- Construction
- Courts
- Painting (clubhouse)

- Tournaments
- Ladies Organized Play
- Mens Organized Play
- Kids / Youth Programs
- Fund Raising

Please consider helping out on some of these important activities for the club.

VOTE will be for 2020 JTC Officers

The officers of the JTC shall be elected for a term of one year by the voting membership at the Annual Meeting. In the event of the inability of any elected officer or director to serve, the EC shall appoint a replacement. JTC will have three Directors, who serve no more than three years each on a revolving basis.

The 2019 Directors served as the nominating committee for the new proposed officers and directors. The following nominees agreed and are anxious to serve in these leadership positions...

2020 Proposed Executive Committee as selected by the Board of Directors Nominating Committee

Paul Schuepp for 2020 President



Paul has been a member at JTC for 4 years and was VP in 2017, 2018 and President 2019. My aspirations are to grow the club more, nurture a JTC youth program, maintain and enhance the facilities, insure the membership constituents are enjoying tennis, the club, and just are having a lot of fun. I also wish to see more younger members join JTC and build an enthusiasm that approaches the level of tennis JTC and the Valley experienced during the "Volvo Tournament Days". Let's take advantage of our JTC precious asset of the Valley and enjoy the Valley life!

Paul Pacenka for 2020 Vice President



Tennis Player | Adaptive Ski instructor | Business Development for Security Software.
Looking forward to keeping tennis alive in the Valley for many years to come.

Judi Crofts for 2020 Treasurer



I love tennis, and can find my way around the accounting process.
I have been in the valley for 30 years, and am so happy to have joined the JTC.
I have met so many nice and welcoming people.

I am more than willing to do the job and promote tennis whenever possible, and especially the jewel that is JTC. And, last but not least look forward to assisting “El Presidente” in whatever he needs to keep this club in a forward motion. It truly is a jewel.

Julie Conlon for 2020 Secretary



Tennis enthusiast, ski coach, and account executive for merchant services. Very passionate about growing tennis in the Valley, it is such a great sport, physically, mentally, and socially. Let's keep it alive!!

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The board of directors consists of Robin Kosstrin (for 2020 year 3), JJ Green (for 2020 year 2), and Alli Hefferan (for 2020 year 2). A board member appointee is good for 3 years service. For 2020 no board members are expired so no need for a new board member appointment.

Thank you to the current JTC officers, Paul as President, Bill Prushinski VP, Terry Butler Treasurer and Margaret McKenzie Secretary. They dedicated their work for the club in 2019 and their time to helping operate and make the club and its membership successful.

LETS VOTE

We have a valid quorum of members, min. 22 (10%), to make a vote, which includes proxy votes we have received.

I call for a member of the club to make a motion to vote on the 2020 executive committee nominees? Note member who made the motion.

And I need a second motion. Note member who made the second motion.

The motion is to elect the aforementioned candidates to their respective positions on the 2020 executive committee.

All those in favor of appointing Paul Schuepp to President, Paul Pacenka for VP, Judi Crofts for Treasurer, and Julie Conlon for Secretary...

say 'I'. All those Opposed?

I would like to announce that the candidates for 2020 executive committee been approved by the JTC membership.

Any Comments & Announcements (DRAFT)

We are announcing a traditional holiday party for December 7th Sunday evening, to be held at Chef's Bistro restaurant in North Conway. Details will be forthcoming soon, so pencil this in your calendar.

Any comments or questions in general?

Adjournment